

Yolande Hart

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Accelerated Personal & Organisational Development

I am a result-oriented professional with 15 years of experience in various areas including entrepreneurship, business development and coaching advisory guide to persons in business. I believe that being passionate about what we do, in both our private and professional life is a key to success. I have a keen interest in disruptive technologies and the evolving global tech landscape so I decided to gain personal knowledge about these innovative technologies and the various methods of their implementation. My love for technologies led me to learn Frontend Development on my own and explore ways in which I could be a part of the evolving tech world whilst integrating my current skills to stay relevant. I have completed several courses (400+ hours) as well as being mentored by a Senior Developer from Silicon Valley. Currently, I am being mentored by a Senior Python Developer and Consultant who has me working on my own projects. I am open to new opportunities that could give me a chance to work on diverse, challenging projects while developing my skills.

Notable Highlights and Key Expertise

Business Acumen	Project Management	Critical Thinking	Problem Solving	Communication
Attention to Details	Highly Organized	Interpersonal Skills	Collaboration	Self-Motivated

Notable Highlights and Key Expertise

- A Transformation Agent, being an expert at leading organisational change while fostering a culture of accountability, trust, professional development, high-performance, and ethical behaviour.
- Skilled at developing practices to boost overall wellness + performance of leaders & team members thus impacting on the companies' bottom line. Wide business vision and ability to build strong connections with people, motivating and inspiring them to accomplish their goals, whilst doing their best.
- Team builder, with solid ethics, positive energy, and goal-oriented mindset who empowers, and communicates effectively with executives and staff, at all levels.
- Member of the Psychotherapy and Counselling Federation of Australia (PACFA) and Australian Counselling Association (ACA)

Professional Experience

Hart-Coded | Data Analysis 2021-2020

Tableau developer

Python programmer using Anaconda, NumPy, Panda, Object-Oriented Programming

Frontend technology React, Materialize UI, Javascript, HTML, CSS, JS, Bootstrap

Database implementation Firebase, Heroku

Software development lifecycle (requirements gathering, design, build, testing and maintenance)

Assist and support in the upkeep and maintenance of web site.

Key Achievements: Tableau dataset impact on bottom-line of workplace happiness

Yolande Hart | Holistic Development 2021-2020

Provided one - on - one applied behavioural analysis services to private clients.

Guided clients through challenging behaviours with Inner Family Systems Therapy & Therapeutic Crisis Intervention

Worked with clients to reduce pernicious behaviours by providing behaviour plans and holistic resources.

Key Achievements: Designed & lead Mindfulness trainings to enhance emotional intelligence + start a professional women's group

Trainings: Psychology-Applied (Jungian) | CBT Cognitive (Thought) | Soulful Presence Counselling | Inner Family Systems | Behavioural Psychology (Function & Qualities) | Humanistic (Holistic Centred) | Energy Psychology (Energy Systems) | Positive Psychology (Future Focused) Somatic Body Attention | Psychology Kinesiology Neurological Disorders | Bi-Lateral Stimulation Process (EMDR | Thought Matrix Meridian Therapy (TMMT) | Resource Development | Mindfulness | Trance (Hypnosis) | Art Therapy |

Ananta International Pty Ltd | Research & Development Importer – Biomass & Computer Accessories China | 2020-2016

Performed 6-month research into viability for Biomass global market (Italy), analysed competition, criteria for biomasses quality control

Researched APPLE compatible products, manufactures, negotiate competitive prices, ensured customs legal compliance

Negotiate competitive prices with national Shopping Centres for procurement of onsite stores.

Recruited, developed and implemented training program for product knowledge and sales team.

Key Achievements: Negotiate competitive trade price agreements with international and domestic companies that gave us a sizable edge in the Australian market

Project 365 Pty Ltd & Amrita International Pty Ltd | Project Manager Renovation & Subdivision Development | 2015-2013

Research property market with subdivision potential, establishing company contract, negotiated with bank to procure a company loan
Collaborated with local counsel and drafts team to ensure cost effective outcome with quick turn- around.
Managed a small team of contractors with minimal operational disruption and budget adhered to.
Performed data management activities in a timely and efficient manner.

Key Achievements: Successfully project managed a small team of contractors ensuring projects were profitable

Authentic Leadership | Behavioural, Performance & Skill Development Coach | 2010-2013

Providing advice and orientation on mission, values, brands and business model.
Supporting management to analyse the effectiveness and efficiency of business processes, identified risks, opportunities, and gaps
Coaching on centred leadership, authentic communication, strategic thinking.

Key Achievements: Work with small business to develop long-term, well-defined goals and realistic action plans that increase staff retention and profits.

Rusty Surfboards Global | Co-Owner & Development Coach | 1991-2010

Supported management with organisation's restructuring of upper management to establish a foundation for long-term growth.
Advised on strategies to grow the company's brand through the Australian retail distribution channels.
Sourced and established national team members that eventually became shareholders.
Grew domestic business from 9-120 employees – International 220 employees.
Coached key stake holder in behavioural & performance development.

Key Achievements: Built a domestic brand that became a national business within 4 years. → Currently an international brand

Education & Certifications

- Data Analyst – Python, SQL & Web Developer – HTML, CSS, Bootstrap, JavaScript, React, Firebase
- NEIS. Certificate IV in Small Business Management.
- Open Door. Diploma in Business Coaching & Certificate IV Workplace Coaching.
- Southern Cross Institute. Certificate IV Training and Assessment.
- The International Society of Neuro-Semantics Bond University.
- International Coaching Federation. PCC Professional Certified Coach.
- Job EQ. IWAM Motivational & Behavioural Styles.
- Kairos. Dip Psychotherapy and Behavioural Psychology.
- Open-ground Mindfulness Training & Consultant. Mindfulness Trainer.
- Australian Institute of Applied Science. Certified Personal Trainer.
- KRI. Kundalini & Ashtanga Yoga Teachers Training.

✓ References available upon request.